March 2024

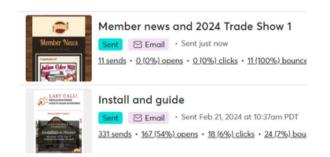
pping

Julian Marketing

- Of Members
- To Members
- Social Media
- Print Advertising
- Events
- Town Hall Reno

To Members

To Community



- Installation Dinner
- Nominations
- Trade Show
- Julian Guide
- Taste of Julian Participation



- •
- •

Trade Show Nominations Fiddle Fundraiser







February 16 - March 18

Sip, Savor, Shop

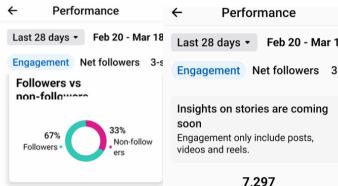
Venue Redemptions **≜** Export Name Redemptions The Warm Hearth of Julian 5 Mom's Pie House - Julian Julian Tea & Cottage Arts 3 Banner Recreation Ranch 2 Jeremy's On the Hill 2 2 Julian Hard Cider Lil Red Hen's Co-Op 2 The Old Julian Garage 2 Juliantla Chocolate Boutique The Olde Goat Total 24

Bucket List

| Check-ins |
|-----------|
| 2 |
| 1 |
| 1 |
| 1 |
| 5 |
| |

SOCIAL MEDIA

Instagram

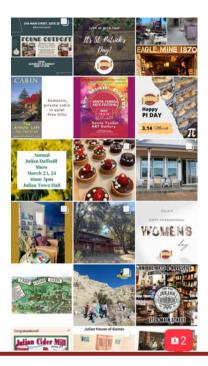


Interactions

| Interaction type | |
|----------------------|------|
| Reactions | 2.3K |
| Shares | 240 |
| Comments and replies | 150 |
| | |









Happy Pi Day, all. Julian amazing array of pies in #juliancalifornia Thu, Mar 14

This beloved event is on Spring!! #daffodils #daff Wed, Mar 13

> **Dudley's Famous Bakery** we've been San Diego's i famous breads and past Tue, Mar 12

We know that many of y Natural History Associat During this time of year Mon. Mar 11

The Crooked Pine Farmh and isolation from the ci the front, and ocean view Mon Mar 11

Post reach Engagement 13,013 334

Post reach Engagement

Post reach Engagement

Post reach Engagement

Post reach Engagement

2,630

222

1,088

51

152

7,251

25.672



There's a new shop in town t it ... C Street and Main. Cloth Post reach Engagement California #visitjulian #julian 3.284 388 Sat. Mar 2

This Weekend !!! The Julian I between 11:00 am and 4:00 p Post reach Engagement Julian History, Julian Historic 252 Fri, Mar 1



California Wolf Center's Julia wolf and wildlife-themed gif Post reach Engagement Tourists and wildlife enthusia 1.707 Thu, Feb 29



Tucked in the trees just one your private mountain home Post reach Engagement could hope for, two bedroon Wed, Feb 28



Awesome coverage of the At 10News - ABC San Diego KG Post reach Engagement https://www.10news.com/ne 152



Julian sure boasts some Spacious yet cozy 3 bea comfortably. Kitchen is"

Tue, Feb 20 Take a short road trip of

Carrillo Ranch House se with St. Louis. With its " Mon. Feb 19

Almost a hidden gem. .

sterling silver jewelry b #estatejewelry #julianje Sun. Feb 18



Sat, Feb 17

Post reach Engagement 41 1.014

Post reach Engagement

Post reach Engagement

Post reach Engagement

4.655

2,397

1,416

294

105

28



Post reach Engagement 1,260 29

Social Media Shares February 16 - March 18

February

2/16 Hansens Hideaway

2/17 Julian Home and Gift

2/18 Julian Jewel Box

2/18 Little Red Hen Co-op -S-

2/19 Warner Carillo House

2/20 Whispering Pines Villa

2/20 Fiddle Camp Benefit Concert VJ and Local

2/20 kathy's Dress Shop Anniversary FB -S-

2/21 Walnut Tree Ranch

2/23 Warm Hearth

2/23 Royal Cabin

2/24 Hiking Abounds Post

2/25 Butterfield Bed and Breakfast

2/26 Carrisito Ranch

2/27 Camp Stevens

2/27 Black history Mo Ch10 news Link share

2/28 An Eagle in the Pines Cabin

2/29 Calif Wolf Center Nature Store

March

3/1 Julian Historical Society Museums open

3/2 C Street and Main

3/2 VMF Auction Live Event -S-

3/3 Heroes

3/4 Julian House of Games

3/4 Congrats MOY

3/5 BCT - FB only due to video share

3/5 Eleanor Burns Show (Women's Club) - S-FB

3/6 Old Julian Garage

3/7 California Overland (Borrego)

3/8 Camp Cedar Glen

3/8 International Womens Day Post

3/9 Cedar Creek Falls Retreat

3/10 Cozy Cowboy Cabin

3/11 Crooked Pine Farmhouse

3/11 Borrego Bloom Report FB Only due to link

3/12 Dudley's Bakery

3/13 Daffodil Show

3/14 Pi Day!!

3/15 SY Art Gallery Show

3/15 Daffodil Days on Fox5

3/16 The Artists' Loft Cabin

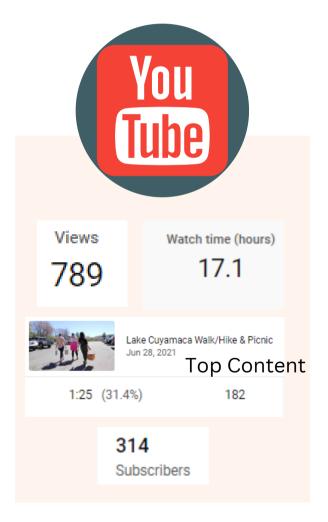
3/17 Eagle Mine

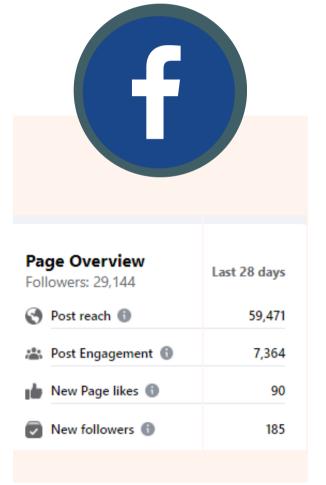
3/17 Happy St Patricks Day

3/18 Found Outpost

RESULTS

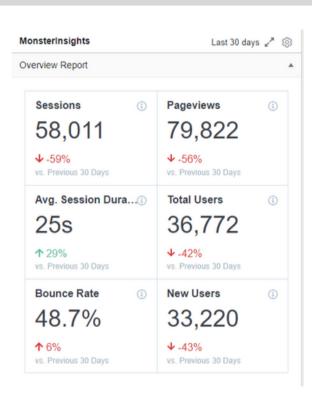
03/18/24







As of 03/18 WEBSITE RESULTS



| Top Posts/Pages | (i) |
|--|------------|
| 1. Visit Julian Webcam 2024 - | 39,475 |
| 2. Visit Julian California - Your Definitive Julian Resource - | 9,192 |
| 3. Julian Events - | 3,045 |
| Attractions & Activities in Julian | 2,272 |
| 5. Things to See and Do In Julian | 2,068 |
| 6. Historic Julian, California | 1,018 |
| 7. Restaurants, Dining in Julian | 1,002 |
| 8. Get Notified - | 991 |
| 9. Lodging in Julian, Where to Stay in Julian | 960 |

| First user primChannel Group) 🔻 🕂 | | Engaged sessions | Engagement rate | Engaged sessions per user | Average engagement time | Event count All events ▼ | Conversions All events ▼ |
|-----------------------------------|--------------------------------|--------------------------------|-------------------------|---------------------------------|-------------------------------|---------------------------------|-----------------------------------|
| | 29,266 100% of total | 31,560 100% of total | 58.58% Avg 0% | 0.97 Avg 0% | 47s Avg 0% | 246,015 100% of total | 12,815.00 100% of total |
| 1 Organic Search | 22,467 | 24,095 | 59.84% | 0.97 | 51s | 188,813 | 9,983.00 |
| 2 Direct | 6,011 | 6,375 | 48.51% | 0.95 | 34s | 50,962 | 2,514.00 |
| 3 Referral | 538 | 523 | 59.7% | 0.91 | 50s | 4,428 | 245.00 |
| 4 Organic Social | 242 | 200 | 53.91% | 0.74 | 27s | 1,784 | 73.00 |

WEBSITE RESULTS

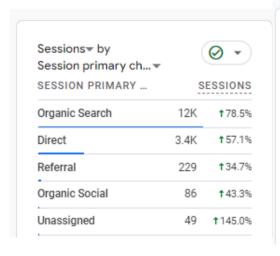
02/17/24 - 03/17/24

Top, Non Advertising Outbound Clicks

| 1. | https://lagunamountain.com/ 5 | 355 |
|-----------|---|-----|
| 2. | https://www.lakecuyamaca.net/webcam 2 | 698 |
| 3. | http://www.lagunamountain.com/ | 197 |
| 4. | http://www.juliandarkskynetwork.com/index.html | 184 |
| 5. | http://quickmap.dot.ca.gov/ | 153 |
| 6. | https://cad.chp.ca.gov/traffic.aspx | 59 |
| 7. | https://visitor.r20.constantcontact.com/ | 55 |
| 8. | https://www.wynolajunctionantiques.com/ | 46 |
| 9. | http://www.theeaglemining.com/ | 41 |
| ١٥. | https://www.julianfarmandorchard.com/ | 36 |
| 11. | https://www.facebook.com/sdcountydpw/ | 32 |
| 12. | https://www.instagram.com/visitjulian/ | 30 |
| 13. | http://www.cameldairy.com/ | 24 |
| L4. | http://www.julianminingcompany.com/ | 24 |
| 15. | http://www.fortcross.com/ | 21 |
| L6. | mailto:chamber@julianca.com | 20 |
| 17. | https://www.facebook.com/Julian-Daffodils | 20 |
| l8. | https://www.facebook.com/VisitJulian | 20 |
| L9. | http://www.dot.ca.gov/cgi-bin/roads.cgi | 19 |
| 20. | chp.ca.gov/programs-services//winter-driving-tips | 17 |
| 21. | https://ramonaevents.com/ | 16 |
| 22. https | ://www.facebook.com/juliannaturalhistorymuseum1 | 14 |
| 23. | http://www.sdcl.org/locations_JL.html | 14 |

The list to the left does not represent all clicks to a site. Because there are pages within member sites that also get clicks. See example below

fortcross.com/group-tours 4
fortcross.com/ 4
facebook.com/pg/fortcrosscamping/events/?ref=page_internal 3
facebook.com/fortcrosscamping / 1
.instagram.com/fortcrossadventures/ 1



| Sessions▼ by Session manual so ▼ | ⊘ • |
|----------------------------------|------------|
| SESSION MANUAL | SESSIONS |
| google | 39K |
| bing | 1.1K |
| yahoo | 460 |
| duckduckgo | 407 |
| m.facebook.com | 158 |
| julianhotel.com | 138 |
| I.facebook.com | 118 |